

Dear Sulzbacher Friends and Supporters,



The 2015-2016 fiscal year saw the Sulzbacher Center take important steps towards its future. We set in motion the foundation that will help us evolve from providing temporary shelter into the current best practices of permanent and rapid-rehousing models for the homeless and vulnerable populations of our community.

Our first step was announcing, in October of 2015, the public phase of the *Opening Doors Capital Campaign* to build **Sulzbacher Village, a community for women and families**. After raising a significant portion of the necessary funds to build this ambitious, permanent-housing project, and receiving an award of low-income tax credits from the state of Florida the prior year, we set out to raise the balance of the \$20.5 million needed to make this dream a reality. With that goal now within reach, we will break ground on the Village before the end of 2016, with an anticipated occupancy date of December 2017.

For details on Sulzbacher Village and the innovative programs and services it will offer residents and the surrounding community, please visit www.sulzbachervillage.org.

Another critical step in our evolution was the development and implementation of a new three-year strategic plan. The plan drives everything we do at Sulzbacher and charts the way to expand not only our permanent housing programs, but our healthcare and job training programs, as well. We understand that housing, income and access to healthcare are the three pieces that an individual or family must have in order to achieve and sustain independence. Our clients, adults and children—thrive when these pieces fall into place. The holistic programs and services our clients receive address the needs of the whole person or family, and are geared to helping them accomplish long-term success and self-sufficiency.



We are incredibly grateful for the support you provide to our clients. Without our donors, volunteers, partners and collaborators, the people and families we serve would often be overlooked and remain at risk. Your engagement provides them with something we could never do without you. You give them **Hope**. And as long as there is hope, anything is possible.

Sincerely,

Cindy Funkhouser
President & CEO



Please **LOOK INSIDE** to see how your generous support is changing lives! [Follow us to find out more:](#)



Sulzbacher Center ANNUAL REPORT *The Way Home*

Fiscal Year 2015-2016

THE SULZBACHER CENTER STRIVES DAILY TO MAKE A LASTING IMPACT on Jacksonville and the surrounding community. If **HOPE** were at the heart of our logo, **YOU** were at the  of our Center, making possible every brave, hopeful step our Center's homeless residents take toward achieving self-sufficiency and finding *the way home*. To give back to those who give so much to us, we wish to spotlight our impact in the community by sharing our Annual Report (FY2015-2016).

1,501 HOMELESS SHELTERED  **125,750** NIGHTS OF SHELTER

732 men, 364 women & 114 families were sheltered by the Sulzbacher Center this year.

 **559,154** NUTRITIOUS MEALS

Prepared and served by our **state-of-the-art kitchen**, THANKS to the generous donation of time & treasure from over 100 volunteer meal groups.


volunteers contributed **22,436** service hours

313 Homeless ADULTS completed special training programs & **SECURED EMPLOYMENT** 

Did you know?

HEALTHCARE REPRESENTS **60.8%** of Sulzbacher services (An increase of **23%** over last year.)



 **OUTREACH** support to **339** homeless **MILITARY** veterans

HOPE **OUTREACH** **4,338** people living on the **STREETS**

6,260 Unduplicated **PATIENTS**



40,554 CLINIC VISITS

PRIMARY 3,217 patients, 13,916 visits • VISION 801 services
DENTAL 1,764 patients, 6,163 visits • MENTAL 1,219 patients, 11,108 visits
SUBSTANCE ABUSE 330 patients, 2,719 visits



426 transitioned into **PERMANENT HOUSING** : **100%** **AFTERCARE PROGRAM** remained housed **18 MONTHS LATER**

SOURCE OF FUNDS



TOTAL INCOME \$16.45 mil.

- 31.5% State & Federal
- 33.2% Foundations
- 10.5% In-Kind
- 7.5% City of Jacksonville
- 6.3% Respite Service Fees

- 5.6% Special Events
- 2.8% Private Donations
- 1.4% United Way
- .08% Miscellaneous
- .06% Corporate Donations

USE OF FUNDS



TOTAL EXPENSES \$16.20 mil.

- 58.9% Health Services
- 22.7% Shelter & Food Services
- 8.0% Admin. & Fundraising

- 6.1% Housing Program
- 2.4% Depreciation
- 1.9% Respite Service